

The First Ten Years

Hawkins Hatton, since its inception in 2006 as a brand new niche corporate legal practice has continued to enjoy success both locally and nationally in the space that is the legal services market in the West Midlands. HH's niche service offering is corporate, commercial property and commercial dispute resolution. HH has been recognised as one of the Midlands' most proactive, considerate and 'highly capable' firms always striving to find 'a complete solution to legal issues'.

The success of HH can be attributed to its high standard of work and commitment to clients. HH prides itself on excelling the expectations of its clients in respect of the delivery of its legal services.

The legal market has contracted dramatically over the last 10 years as a result of the global recession. During this time a number of large names in legal services have been consigned to the history books. HH's tenacious commercial approach has enabled it to take full advantage of the new opportunities the challenging legal market has offered. HH has continued in its expansion by attracting high profile clients and highly regarded banks such as RBS (future Williams & Glyn), Santander, HSBC, Svenska Handelsbanken and Lloyds.

"The recipe for success is not a difficult one" said Colin Rodrigues of Hawkins Hatton "given that our ethos has always been to partner our clients, such that we are working with them rather than for them."

Colin Rodrigues is ranked as a Leading Individual in the Legal 500 and described as 'highly regarded in the local market'. He went on to say "commercial clients always have foremost in their minds the smooth running of their business and do not enjoy distractions. That is why, in my view, the success of any legal practice is having commercial acumen which takes these client problems away, by negotiating and agreeing the legal and commercial issues for the client as if they were their own."

HH offer services to business clients in three core areas being:

1. Corporate; which includes sales, mergers, acquisitions, MBOs as well as general commercial contracts.
2. Commercial Property; including acquisitions, disposals, commercial leases, secured lending for banks and corporate support.

3. Commercial Dispute Resolution; such as complex high-value litigation in respect of injunctive proceedings, shareholder disputes, derivative claims and white collar fraud as well as contractual disputes.

Colin Rodrigues said “with a focused approach we have continued to provide niche services enabling HH to compete with national practices having a footprint in the West Midlands with regards to the quality of clients and value of transactions”.

We wish HH all the success for the next ten years and look forward to the coming year when they celebrate their annual get-together at Weston Park which is a fixture in most professional’s diaries.